

# **The Labor Training and Consulting Centre**

## **LET US INTRODUCE OURSELVES**

The Labor Training and Consulting Centre is an association whose scope of activity is lifelong learning. The association is located in Slobozia, Ialomita County, Romania. The Labor Centre supports the improvement of the socio-economic environment through professional development programs addressed to both individuals and organizations.

Our main activities have the following goals:

- to adapt individuals and organizations to change;
- to acquire new professional competences;
- to integrate and assert our clients socially and economically.

## **PERSONNEL**

The Labor Training and Consulting Centre has a total of five permanent employees and twenty collaborators.

## **EXPERIENCE**

The Labor Training and Consulting Centre Association was founded in the year 2000. Its main activity is to elaborate and implement lifelong learning educational programs which contribute to professional reorientation and adapting the work supply to the existent market demand. In its twelve years of activity our association has acquired an important data base regarding the work field, priding itself with its results in the following domains:

- Professional evaluation of employees
- Identifying the training necessities
- Professional development programs which consist of qualification/specialization courses for companies, courses in public administration and personal development courses for the adults and the young.
- Consulting services for various clients in the work field.
- Advertising and marketing services for promoting various European projects.

The Labor Training and Consulting Centre has organized a total of 324 courses to the present day, has trained approximately 5000 persons and has participated to several local and regional projects.

Among the most important projects developed by our association we count:

- Six Phare Projects:
  - “You can do it too! – Improved Competences for Gaining Employment”; PHARE 2006/018-147.04.02.01.01.303
  - “Help Yourself! Active Measures for the Unemployed in Ialomita”; PHARE 2005/017-553.04.02.01.01.314
  - “Educational Workshop for the Qualification and Retraining of the Workers with the Specialty: Wood Processing Machinery Operator”; COR code 8141; PHARE 2005/017-553.04.02.02.01.307
  - “Adaptation through Qualification”; PHARE 2003/005-551-05.03.02.055

- “Marketing Practices in the Light Industry Companies”; PHARE/RO-007.02.02.030480
- “The Counseling and Vocational Guidance Centre for the Unemployed”; PHARE/RO-007.02.02.030480

- Twenty Five consultancy projects for the setup of SMEs with funding obtained from The World Bank through the Ministry of Labor.

- Thirty projects which benefit the young by promoting and developing the entrepreneurial spirit, numerous programs organized for the unemployed and for different sectors of the public administration.

## **EQUIPMENT**

The Labor Training and Consulting Centre carries out its activities in the spaces it owns in Slobozia and Bucharest and uses its equipment which consists of projection apparatus, computers, audio-video gear, wireless internet connection devices, printing and copying machines, vehicles for transporting the lecturers and other specific devices.

## **OUR PARTNERS**

Among the most important of our partners who help our performances to be of the best quality there are: the Reghin Local Council – Mures County, Acaturi Local Council – Mures County, AJOFM Buzau, AJOFM Ialomita, Sf. Gheorghe Local Council, Tandarei Local Council, FDSC Bucharest, SC TRIS COMPANY SRL, SC SORINNA SRL, SC COLOSSEUM SRL, SC SOLAR SRL, SC APOLODOR SRL, SC ORIZONT SRL, ACR IALOMITA, The Third Millennium Foundation, “The Youth of Baragan” Association, The Ministry of Culture, Cults and National Patrimony - D.J.C.C.P.C.N Cluj, the National Foundation for Romanians Across the World.

## **COMPANY’S TURNOVER**

Our association’s Turnover over the last three completed years (2008, 2009, 2010):

|                                 |                 |
|---------------------------------|-----------------|
| 1. <b>2008</b> - 416.592,00 Lei | 113.822,95 Euro |
| <hr/>                           |                 |
| 2. <b>2009</b> - 856.428,00 Lei | 203.427,07 Euro |
| <hr/>                           |                 |
| 3. <b>2010</b> - 668.655,00 Lei | 158.825,41 Euro |
| <hr/>                           |                 |
| Yearly average: 647.225,00 Lei  | 158.691,81 Euro |